

SPECIALIZING IN STATE PARKS, CAMPGROUNDS & MARINAS

Dear Apparel and Souvenir Buyer,

Blue Bay Distributing, Inc. is situated in the heart of North Carolina nestled among tall pines and surrounded by various birds and wildlife. We began by producing garments with a nature flavor predominately for State Parks. We then expanded to Campgrounds, Marinas, Museums and a few select specialty shops.

Enclosed is our current catalog and price list. We hope that you will find just what you are looking for and more! Because we are so specialized, we do not sell to most souvenir shops. For this reason, when you select an item for your store, you won't have to worry that the same item will be in a neighboring shop. This will give you the advantage of having a **unique line** designed for your market to offer to your customers.

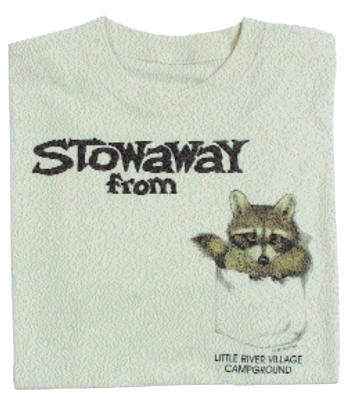
Blue Bay Distributing, Inc. maintains a firm policy of shipping only first quality garments produced for you as you order. This means that we do not purchase garments or produce them ahead of time and let them sit on a shelf to gather dust, fade, turn yellow and become outdated. We choose to buy garments that are newly manufactured in current colors and styles. This is what we call the "Fresh Standard." We never produce a design, hold it until you order and add your name as a casual afterthought in some weird or unusual place. Instead, we place your name lovingly on fresh goods so that it is part of the total design and uniquely yours!

As you can see, we carry T-shirts, Hats, Mugs, License Plates, Patches, Sweats or any apparel request that you have including uniforms, aprons and tote bags. We do custom screen printing and embroidery so, if you have a special need, call for a quote. We carry over 70 T-shirt colors and have more than 600 T-shirt and hat combinations! Take a look and see what Blue Bay can do for you.

Sincerely, Bob and Cher Cronauer

Youth & Adult T-shirts

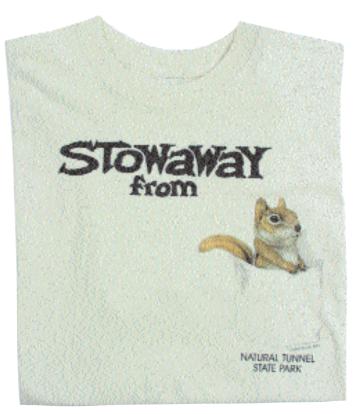




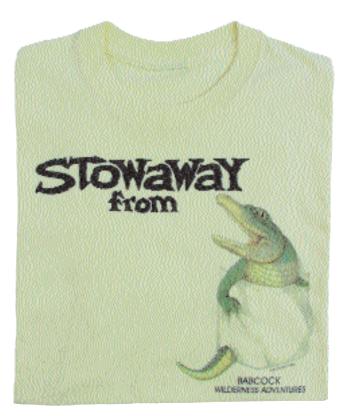
Stowaway Raccoon * Youth & Adult



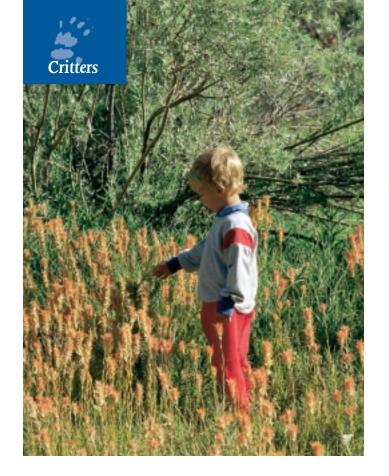
Stowaway Bear * Youth & Adult



Stowaway Chipmunk * Youth & Adult



Stowaway 'Gator ❖ Youth & Adult





I Went To ❖ Youth



Catch Me...Frogs ❖ Youth & Adult



Making Tracks ❖ Youth & Adult





I've Been Campin' Raccoon ❖ Youth & Adult



Camp Where * Youth & Adult



Good Bugs & Youth & Adult







Real Men Camp * Adult







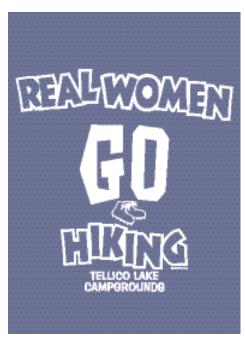
Real Men Hike Real Men Fish Real Men Boat



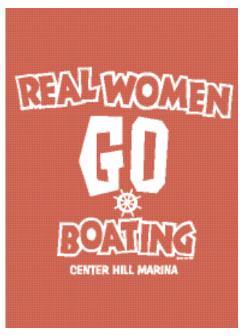




Real Women Camp * Adult







Real Women Hike

Real Women Fish

Real Women Boat









Bingo & Adult



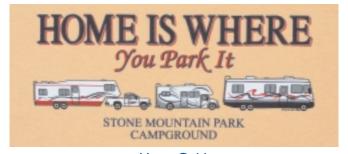
Save The Trees ❖ Adult







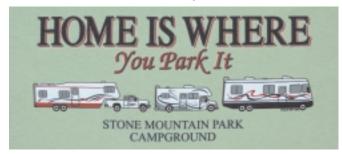




Vegas Gold



Ice Grey



Serene Green

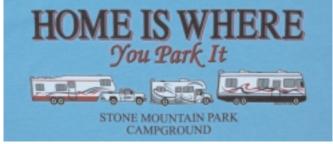






New & Improved HOME IS WHERE YOU PARK IT & USA

Due to repeated requests we have put your three favorite RV's on one shirt. Featuring the 5th wheel, Overhead and Bus. We have taken our best selling design and made it even better. Your campers will love traveling across America in Patriotic Style!



Light Blue



Sand







Largemouth Bass * Adult



Rainbow Trout ❖ Adult



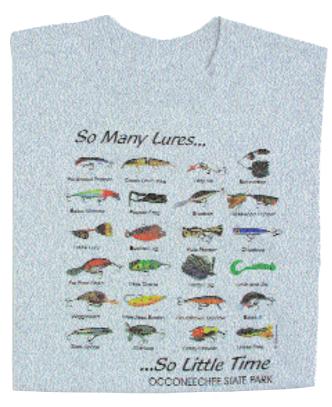
Smallmouth Bass ❖ Adult



Gone Fishin'-Freshwater ❖ Adult

Screenprint T-shirts





Lures * Youth & Adult



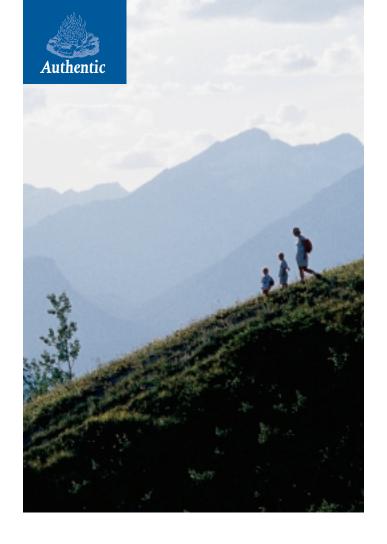
Sailboat Cruiser * Adult



Jet Ski ❖ Adult



Signal Flags ❖ Adult





Authentic Hiker ❖ Youth & Adult



Authentic Camper-RV ❖ Youth & Adult



Authentic Camper * Youth & Adult





Preserve Raccoon ❖ Youth & Adult



Preserve Eagle * Youth & Adult



Preserve Falls * Youth & Adult



Preserve Deer ❖ Youth & Adult





Extreme Kayak * Youth & Adult



Whitewater Rafting * Youth & Adult



Wonderful Canoeing * Youth & Adult



Wonderful Rainbow Trout ❖ Youth & Adult

Pigment-Dyed T-Shirts

Embroidered hats to match shirts - see pg. 18





Wonderful Boater ❖ Youth & Adult



Authentic Skier * Youth & Adult



Wonderful Houseboat ❖ Youth & Adult



Authentic Jet Ski & Youth & Adult





Preserve Dolphins * Youth & Adult



Preserve Whales ❖ Youth & Adult



Preserve Manatee ❖ Youth & Adult



Preserve 'Gator * Youth & Adult

Embroidered hats to match shirts – see pg. 18 and 19







Authentic Diver * Youth & Adult



Wonderful Snorkel ❖ Youth & Adult



Authentic Crab * Youth & Adult



Authentic Shark Youth & Adult





Happy Camper ❖ Youth & Adult



Happy Camper



Happy Hiker



Happy Hiker ❖ Youth & Adult







Authentic Camper



Campfire



Authentic Hiker





Hiking Boots







Hat Logo - Authentic Boater 🖙







Cruiser

Hat Logo – Authentic Diver 🖙

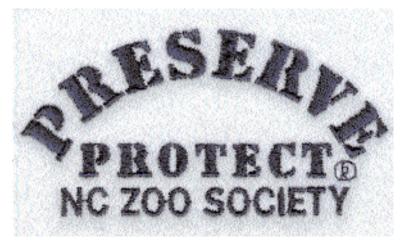












Preserve Protect







Walking Raccoon



™ Hat Logo – Authentic Crab







Watermelon/Cool Blue



Burnt Orange/True Blue



Willow/Chamois



Mustard/Ketchup



Daisy/Black



Purple/P. Green



Red/Black



Navy/True Red



Flo Blue/Green







Sport Grey/True Blue



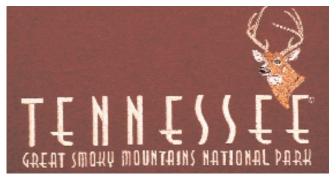
Sandstone/Black



Black/Seashell



Chestnut/Black



Maroon/Seashell



Navy/Kelly



Tangerine/Grape



Lime/Tangerine



Daisy/Grape





Periwinkle/Violet Ice



Watermelon/Melon Ice



Seafoam/Ice Mist



Wine/Iced Wine



Forest/Martini Ice



Eggplant/Grape Ice



Charcoal/Silver Ice



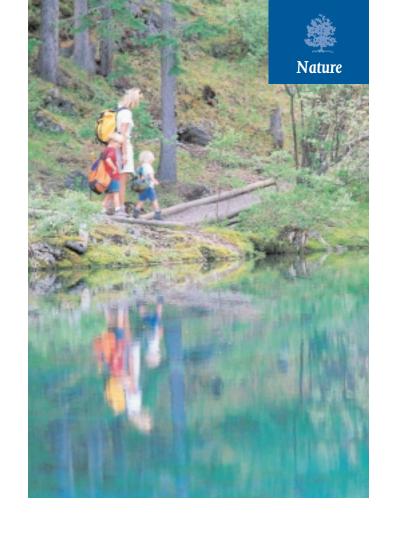
Burnt Orange/Orange Ice



Pine Green/Martini Ice



Large Anchor/Rope





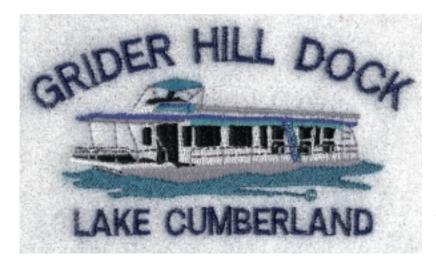
Multi-Color 'Gator



Large Eagle Head









Ship's Wheel

Houseboat





Yacht



Small Anchor









Striped Bass



Largemouth Bass

Brown Trout





Smallmouth Bass









3 Tree Tent

2 Hikers





Mountain Bike





Single Fall

Embroidered hat & left-chest logos

Logos shown at actual size





3 Trees



Mountain River



Mountain Trail







Double Falls









Fishing Kid



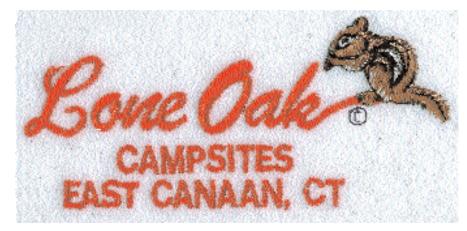
Cowboy Kid





Stick Kid







Chipmunk





Tree Frog

Black Bear





Deer Head



We can customize any state name with 8 different characters:

Raccoon, Eagle, Cardinal, Bluebird, Chipmunk, American Flag, Fish (other fish available see pg 25) and Single Tree

See these designs on hats - pg 35



Raccoon



Eagle



Cardinal



Bluebird







Chipmunk



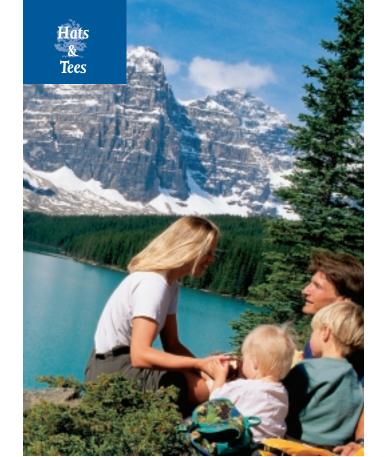
American Flag



Largmouth Bass



Single Tree



Embroidered hat & left-chest logos





Home Is Where ❖ Hat Logo









Motor Home ❖ Left-Chest Logo



Ball-Hitch Trailer ❖ Left-Chest Logo









Bucket Hats & Visors



Swamp Hats









We feature a variety of logos that can be embroidered on all types of hats and apparel. We also do custom logos — Call for a quote.

See Logos on pg. 30 & 31







American Flag



Single Tree



Custom Logos



Fish



Chipmunk



Raccoon



Cardinal



Eagle



Bluebird







State/Star Patches

3" diameter patches can be customized with state map, a star at your location, an icon and date established or elevation.









Ranger Patches



Large Patches



Key Fobs







Aluminum with baked enamel auto paint and raised lettering just like a real auto license tag. The most spectacular and durable tags available. Prices include individual shrink wrapping.

Order mugs with your logo also!





























Gildan Collection







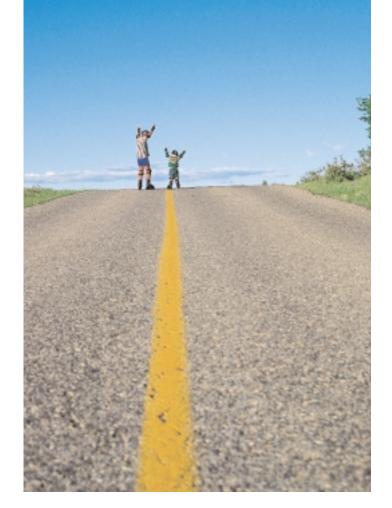


Pigment Dyed Collection



POLICIES

- ❖ PRICES may vary from season to season. Please verify that you have a current price list when calling or faxing in your order.
- ❖ PAYMENT OPTIONS include Master Card, Visa, American Express, COD and Net 30. First time orders may require a 30% deposit.
- * CREDIT must be established prior to shipment of your order if Net 30 is requested. Credit applications should be completed in full and signed. Please allow two weeks to open a new account. Orders will not be processed until credit is approved. A customer information form must be completed for all new customers even if terms are not requested.
- ❖ LATE PAYMENTS on Net 30 accounts will be charged at 5% monthly. If an account is 90 days past due it will be turned over to collections, and all collection fees, late fees and service fees will be applied to the balance due.
- * APPROVALS are required on all orders. The Approval Form must be signed and returned to us before your order will be entered into the system. Please make sure all name drops are spelled correctly and that your address and phone information are correct. We cannot be responsible for misspellings if you sign the approval without noting any corrections.
- * ORDERS are prioritized on a first-come, first-serve basis, according to the day we receive your signed approval and all requested paperwork, such as credit application, deposits, etc. Even if you have pre-booked months in advance, your requested ship dates may be the same as hundreds of other customers. Sitting on an approval even one day could cost you a week or more in delayed shipping.
- ❖ NAME DROPS are free, and there is no set-up fee for our line designs. If your require a certain type style for your name drop, there may be a charge.
- ❖ SUBSTITUTIONS may be required in order to process your order on time. If we have to substitute, it is usually within the colors or available sizes that you have already selected. In the case of color, we select the best selling alternative for the design being printed. If you request no substitutions, there may be a \$25.00 service fee.
- * ORDER CANCELLATIONS must be in writing and will be honored on all orders that have not been prepared for shipping. If art or digitizing has been done in order to process your goods, we reserve the right to charge you the full amount for that service and not the discounted amount that we charge for a confirmed order that is actually shipped.
- SHIPPING AND HANDLING is charged on all orders. Shipments are sent by UPS or other domestic service and are FOB Raleigh unless other arrangements are made.



- * CLAIMS OR DISCREPANCIES must be reported within 7 days of receipt of goods. All returns must have a Return Authorization Number clearly marked on the outside of the box. We do not issue call tags; instead you will be credited for your return shipping charges once you send us your receipt.
- CUSTOM ORDERS take time and sometimes require approvals along the way.
- ❖ A DEPOSIT MAY be required for custom designs. In order to keep the process going, we require you to send in your approvals or corrections quickly, otherwise we cannot be responsible for not meeting deadlines. If you cancel your order once you have signed your initial order approval, you will be charged for artwork that has been done to date.
- * PIGMENT DYED GOODS are washed and dried as a process to make them look worn. We cannot guarantee that they will be exact color matches. Irregularities are the nature of this garment and add to its authenticity.
- * COPYRIGHTS have been applied to all designs. Anyone duplicating any or all of a specific design or design concept without the express permission of an officer of Blue Bay will be prosecuted to the fullest extent of the law. Likewise, we have been given permission to use copyright or trademarks from other organizations. Please be advised that these designs are also protected by United States copyright law.

